

**COMPLETE
GUIDE
to Buying
Copier
Machine**

**Tips
For
buyer
while
purchasing
copier
Machine**

**Precaution
while
purchasing
copiers
Machine**



Do you want to buy Copier?

Which Copier is suitable for my business?

What care should I take while buying copier machine?



R.B.Electronics

Behind **Hotel Panchawati, Ganeshwadi,
Swastik Chowk, Station Road,
Ahmednagar 414001, Maharashtra
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WhatsApp No.9822447447

Branches – Pune, Beed, Sangamner



Pune - 524, 5th floor, Sterling Center, M.G. Road, Pune.

Beed - G-12, Sagar Heights, Near Dena Bank, Opp. S. T. Stand, Beed.

Sangamner - 'Shaktiman' Tower, opp. Joshi Hotel.

Satara - 4, Besement, Satara Trade Center, Near S.T. Stand.

Kalyan - 6, Omkar Complex, Near UCO Bank, Sahad St(w).

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R.B.Electronics Providing Tips for buyer while purchasing copiers Machine: Copier machine buyer should consider following points

- Brand and Made of your copier which provide Cheap printing
- What features should I look for in a copier?
- What size machine is right for our application?
- How do I work out the cost of operating a copier?
- Should we buy, rent or lease the copier?
- What should I look for in regard to servicing?
- Whether copier expert are available to the vendor?
- When should I changeover our existing copier?

Evaluating your needs

- While buying copier machine you should evaluate your and your business need. There are different categories of copier are available. Copier are classified in to following categories
- **Personal copiers** These most basic of machines are fairly slow, typically making only about 6 to 8 copies a minute.
- **Low-range** A copier Average monthly volume is around 2,000 copies, although some can handle up to 10,000. These machines are quite a bit faster, averaging 12 to 15 copies a minute,

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- **Mid-range** Average monthly volume is about 7,000 copies, though many are rated at up to 25,000. These machines make up to 30 copies a minute and offer paper trays in all three sizes.

While Buying Copier you should consider copier Features first

SMART TIPS . . .

Buy a machine with excess capacity. How much? Analysts say a company's copy volume increases at about twice the rate of revenue growth. Then add on 25% more, because employees use new machines more.

The copier market is flat, and manufacturers are competing vigorously. If you push vendors, you can get a demonstration model to try before you buy, a 15% discount, and a great service contract.

1. **Volume:** copiers don't just keep on copying. They're designed to make a certain number of copies a month. If you make 3,000 copies a month on a machine meant to make only 2,000 (that's about 100 each workday), the machine will die before its time.
2. **Speed:** Copiers operate at a set speed. The cheapest machines produce only six or eight copies a minute, leaving plenty of time for daydreaming and for a line to form behind you as you do so.
3. **Sorter:** If you need 20 copies of a 40-page report, collating it by hand will take you all afternoon. A sorter does this for you by sending the photocopied pages into 20 separate bins until all 40 pages are complete.
4. **Duplexing:** This is industry lingo for making double-sided copies. It's helpful for nice-looking reports and for saving paper (and money) if you copy single-sided originals onto double-sided copies.
5. **Semiautomatic feed:** Instead of lifting the copier top, placing a page on the glass, closing the top, and pushing the start button 40 times for a 40-page report-whew!-you can stick each page into a feeder that whips it through the machine.
6. **Reduction and enlargement:** If you want to scale down an original or blow it up, here's how. Try the former to show how much your paycheck's worth after taxes, the latter to demonstrate how much bigger you think it should be.
7. **Automatic document feed:** Semiautomatic feed helps, but you've still got to stand at the machine. With auto feed, just pop the 40-page document into the holder, press start, and go get a cup of coffee.
8. **Paper trays:** Obviously, you need a paper tray for standard 8 1/2-by-11-inch paper. Better machines will give you one or two extra trays, for legal (8 1/2-by-14) and ledger (11-by-17) stock.

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Machine Sale & Service

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Branches – Pune, Beed, Sangamner

- 1) Kyocera drum, spare parts in Pune,Ahmednagar,Beed & Maharashtra
- 2) Kyocera Xerox machine parts in Pune,Ahmednagar,Beed & Maharashtra
- 3) Kyocera Xerox service in Ahmednagar, Beed.
- 4) Kyocera Xerox machine sale, supply in Ahmednagar,Beed & Pune
- 5) Kyocera copier supplier in Ahmednagar, Beed & Pune.
- 6) Kyocera toner supplier in Ahmednagar, Beed & Pune.
- 7) Kyocera copier servicing & repairing in Ahmednagar & Beed.
- 8) Kyocera authorized Sales & Service center in Ahmednagar, Beed & Pune.
- 9) Kyocera colour copier and printer supplier in Ahmednagar, Beed & Pune.
- 10) Printer on rent, hire in Ahmednagar, Beed & Pune.
- 11) Samsung printer supplier in Ahmednagar, Beed & Pune.
- 12) Samsung Xerox machine supplier, dealer in Ahmednagar, Beed & Pune.
- 13) Samsung authorized dealer in Ahmednagar,Beed & Pune.
- 14) Samsung toner and cartridges supplier in Ahmednagar & Beed
- 15) Konica Minolta authorized dealer in Ahmednagar, Beed & Pune.
- 16) Konica Minolta 12 x 18 digital printer and copier in Ahmednagar, Beed & Pune.
- 17) Konica Minolta Xerox machine supplier in Ahmednagar, Beed & Pune
- 18) Konica copier service and repairs in Ahmednagar, Beed
- 19) Konica Minolta authorized service centre in Ahmednagar, Beed.



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- 20) Konica Minolta toner and colour cartridge supplier in Ahmednagar, Beed.
- 21) Konica colour machine dealer in Ahmednagar, Beed & Pune.
- 22) Xerox machine expert & specialist in Ahmednagar & Beed.
- 23) Photo copier dealer in Ahmednagar, Beed & Pune.
- 24) Photo state Machine dealer, sale & service in Ahmednagar & Beed.
- 25) Photo copier, Xerox machine engineer in Ahmednagar & Beed.
- 26) Digital colour printing machine in Ahmednagar, Beed & Pune.
- 27) Canon copier supplier in Ahmednagar & Beed.
- 28) Xerox machine, copier spare parts in Ahmednagar & Beed.
- 29) Copier machine service and repair in Ahmednagar & Beed.
- 30) All types of Xerox machine & printer in Ahmednagar, Beed & Pune.
- 31) Heavy duty printer supplier in Ahmednagar, Beed & Pune.
- 32) Copier, Xerox machine distributor, wholesaler.
- 33) Second hand, used Xerox machine.
- 34) Cheapest Xerox machine

We are pleased to introduce ourselves as a complete solution provider in the field of document copying and printing. We are Authorised distributors for Kyocera, Samsung and Konica for Maharashtra. We sale Service and also provide copier on Rent basis.

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We have established ourselves as one of the prime and foremost copier dealer and copier service provider in Ahmednagar, Beed and Pune districts. In Ahmednagar we have India's most appreciated copier Show-room where all types of copier available for live demonstration.

R.B.Electronics is the first dealer of Kyocera since 2001 in Pune, Ahmednagar and Marathwada. We have sold more than 2200 copier machines.

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In this competitive market as per customers requirement, we try to reduce the copy cost, so we have brought our two compatible brands one is 'Red & Blue' and another is 'Print Cheap'. In these brands we provide toner, drum and parts. We have quality parts which gives extra life with excellent quality.

We also manufacture gears which company does not provide. Our toner gives consistency & darkness and increase drum life and do not flush in side the machine.

After Sales, Service support has been a passion for R.B.Electronics. Our Engineers are well trained and experienced. We provide service in three types –

- 1) Call basis
 - 2) Per copy charge
 - 3) Annual Service Contract.
- We have special R& D department where we research to get more output from copier and find how to get maximum toner average and maximum drum life so that the copy cost can be reduced. Which will keep our customers happy and these customers make our mouth publicity in better way. This is the success story of our 2200 machines installation in the market and this leads to our every year best Sales & Service Award !



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Toner

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Branches – Pune, Beed, Sangamner

- 1) Toner supplier in bulk, wholesale in Pune, Beed, Ahmednagar & Maharashtra.
- 2) Kyocera toner powder supplier in Pune, Maharashtra, Ahmednagar & Beed.
- 3) Kyocera toner wholesaler in Pune, Ahmednagar.
- 4) Copier toner supplier in Ahmednagar, Beed.
- 5) Xerox machine toner in Pune, Ahmednagar & Beed.
- 6) Copier machine toner in Ahmednagar & Beed.
- 7) Cheapest toner supplier in India, Maharashtra, Pune, Ahmednagar & Beed.
- 8) Print cheap toner parts supplier in Pune, Maharashtra, Ahmednagar & Beed.
- 9) Red & Blue toner, parts supplier distributor in Maharashtra.
- 10) Konica Minolta wholesale bulk toner Pune, Ahmednagar & Beed.
- 11) Konica Minolta cheap toner in kg. in Ahmednagar, Beed.
- 12) Konica Minolta compatible cartridge - Maharashtra, Ahmednagar & Beed
- 13) Samsung copier toner - Pune, Ahmednagar, Beed & Aurangabad
- 14) Samsung toner cartridges - Nashik, Aurangabad, Ahmednagar, Beed & Pune.

We have been working as a toner wholesaler in India. We stock all types of original cartridges and compatible also. We keep huge stock of loose toner in huge quantity and we supply toner

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all over India. Our toner is very cheap in its class. Our rates are very competitive but quality is unbelievable and at the same time toner gives extra high yield/extra mileage/extra average.

We keep bulk toner stock to immediate delivery. Our packing is completely done by automatic machines so there is no leakage problem or air problem.

R.B.Electronics is specialist in toner. In Kyocera copier neither toner was usefull, toner available in market gives black band to back side and does not match on previous toner. So customer has to blow and clean the developer unit every time which is very trouble full work and wastage of toner. Customers and engineers were tired of cleaning toner unit and then R.B.Electronics has brought perfect toner which can be directly put in the machines and all the problems are solved by R.B.Electronics. In our toner customer can directly put our toner on previous toner without cleaning developer unit. We have two brands of toner one is '**print cheap**' and other is '**Red & Blue**'. Both brands toner are very good and gives 20, 000 copies in one pack only the difference is Red & Blue is darker and having shining than print cheap toner.

We have also retail outlet at Pune, Ahmednagar, Nashik, Nagpur, Panvel, Mumbai, Aurangabad, Sangamner. We also supply all types of spare parts, drum, Heat roller which are available in Pune, Beed, Sangamner, Ahmednagar.

Our other toners for canon, Samsung and Konica Minolta are also very good.

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Rental Copier

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Branches – Pune, Beed, Sangamner

- 1) Xerox machine on Rent in Ahmednagar, Beed & Pune.
- 2) Xerox machine on hire in Ahmednagar, Beed & Pune.
- 3) Printer machine on hire in Ahmednagar, Beed & Pune
- 4) Colour Printer on Rent / hire in Pune, Ahmednagar, Beed & Sangamner.
- 5) Copier machine on Rent or hire in Ahmednagar, Beed & Pune.
- 6) Photo state machine on Rent or hire in Ahmednagar, Beed & Pune.
- 7) Digital photo copier on Rent / Hire in Ahmednagar, Beed & Pune.
- 8) Scanner on Rent or hire in Ahmednagar, Beed & Pune.

R.B.Electronics has been working in copier field since 1996. We provide all types of printer, scanner and copier machine on rent from A-4 to A-3 and colour copies / printer also on rent basis.

Now, you don't have to invest in copier machine any more! And still we will take care of all your printing & copying requirements. You just pay per copy & print.

That's all !



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We install and maintain the copier at your place and will eliminate your tensions of timely copying jobs.

When you buy the Copier	When you hire a copier from us
1) You purchase some 'tensions' with a Copier	1) Machine is installed at your place without any tensions.
2) You pay cost ranging from Rs.48,000 to 2,00,000 (18 cpm to 33 cpm)	2) You save cost of machine.
3) After purchasing a copier you pay Rs.0.42 per copy and the copy cost is FLAT. No discount.	3) No initial investment. You pay Rs.0.50 per copy When the copies are more the discount is more.
4) In case of fault in machine you get service from Monday to Friday that too during 11 am to 6.00 pm only. PLUS making so many calls to the engineer.	4) Since being the owner of machine we will timely visit and maintain the machine. No worries no repeated calls We take entire burden. You just relax.
5) You are entitled for a depreciation.	5) No depreciation as machine is rented
6) Normally almost every company / user wants to change the machine after 3 years.	6) Any time you feel that the copy quality has deteriorated. And machine is not repairable. We will instantly replace the Machine

By using our rental machine you can concentrate on your important jobs not on copying and printing job.

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